

home wealth

First Impressions

Your first contact with a potential buyer is your front yard. The visual snapshot they see driving by is your best chance to get them into your home. You want your yard to pop—look better than the one down the street—so your home gets shown first.

Little critics: Drive through your neighborhood with your kids. Ask them which yards they'd like to play in, or which homes look the most fun. Note the features they like because, unless a yard is eye-catching, it won't even hit a kid's radar.

Landscape: Trim and shape all the shrubs, edge and mow the lawn. If you need help with landscaping ideas or lawn care, consider a Realtor who offers free landscaping service. Let the professionals plant colorful, eye-catching flowers in the most ideal and artistically-balanced layout for your yard.

Picture perfect: When the makeover is complete, take photos of your yard in different lighting throughout the day to see when your home looks its best. This photo will be the focal point on your flyers. Photos will also reveal where your yard is missing color, yard art or balance, so you can continue making improvements.

An inviting, well-maintained landscape is crucial to selling a home. And it's just fun to be outside digging in the dirt with your kids.



Kit Sixel is The Principal Broker at Sixel Real Estate in Eugene. She is the Mother of two children. Kit provides bus tours of homes for sale throughout Lane County, including new homes by local builders and bank owned homes for first time home buyers and investors. You can contact Kit at www.sixelre.com or Kit@Sixelre.com



Beautiful baby

During KDUK's annual Baby Idol Contest many babies were posted, you all voted, and the winner is Kiernan Stout, son of Jillian and Michael Stout of Eugene.

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